# BICOM CONSULT LTD

OFFICIEL REPRESENTATIVE

EASYWAY LTD: COFFEE PRODUCER (RUGALI COFFEE)

RWANDA MOUNTAIN TEA: TEA PRODUCER

#### **PROFILE**

- Sole Propriertorship Business
- Registered in Brønnøysund (Norway): Orgnr 823091222
- Registered with RDB(Rwanda): TIN 102971709
- Has an e-commerce platform: <a href="https://e-africahouse.com/en">https://e-africahouse.com/en</a>





## TARGET GROUPS

- Individual consumers
- ☐Coffee bar
- □ Importers

E-AFRICAHOUSE.COM

BICOM CONSULT

### COMPETITIVE ADVANTAGE

- The companies Bicom Consult represents, process from farming to packing
- By processing up to packing, the supply chain intermediaries are reduced
- Consequently, the cost is reduced

E-AFRICAHOUSE.COM

BICOM CONSULT

#### COMPETITIVE ADVANTAGE FOR COFFEE MARKET

#### WHY TO BUY FROM BICOM CONSULT?

- For consumers: Fresh roasted coffee
- For Coffee Bars: By buying green coffee beans, can coffee bars chose their level of roasting( light/medium /Medium dark/dark roasts)
- For importers:
- Supply chain cost reduced
- Paying in norwegian krone: Exchange rate risk reduced

### COMPETITIVE ADVANTAGE FOR TEA

Multiple choice = Multiple taste

Blend: mild, strong, gold

Organic: Green, black

Tangawizi: Ginger & lemon, Lemon grass

Pepper Mint tea, chamomile tea

### **WEBSITES**

E-commerce: <a href="https://e-africahouse.com/en">https://e-africahouse.com/en</a>

Consultancy & other businesses: <a href="https://www.afrikahouse.biz/">https://www.afrikahouse.biz/</a>